

## **Fiera Milano** Results as of 31 December 2024

A year of strong execution, exceeding expectations and setting the path for continued growth

12 March 2025

## **TODAY'S SPEAKERS**



#### FRANCESCO CONCI

#### CEO & General Manager



#### > 20 years in Fiera Milano

#### Relevant experience:

CEO and General Manager of Fiera Milano Congressi, Marketing Director of Fiera Milano

#### MASSIMO DE TULLIO

#### **Chief Financial Officer**



#### 6 years in Fiera Milano

Relevant experience: Group Planning & Control Director at Fiera Milano, CFO at Fiat Chrysler Automobiles UK and Belgium

#### VINCENZO CECERE

#### Head of Investor Relations, Sustainability & Management System



#### **3 years in Fiera Milano**

#### Relevant experience:

Investor Relations & ESG Manager at Cerved Group, M&A and Equity Capital Markets Associate at Mediobanca







Appendix



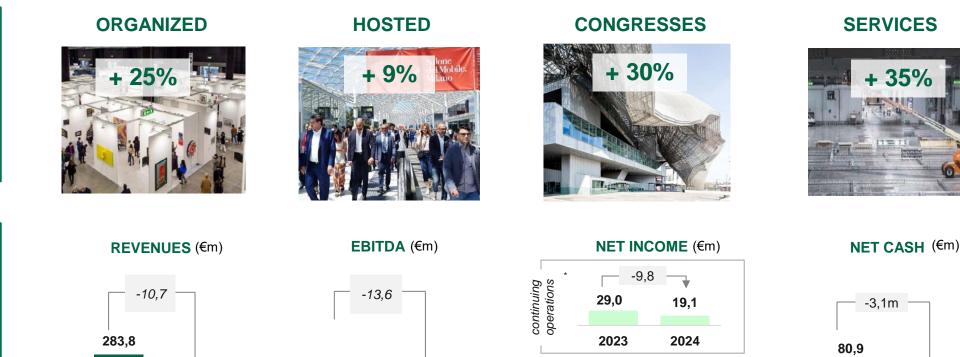




## **EXECUTIVE SUMMARY**

#### DELIVERING STRONG PERFORMANCE IN A SEASONALLY WEAK PERIOD...

STRONG LIKE-FOR-LIKE **REVENUE GROWTH** ACROSS ALL **BUSINESS LINE** 



... DESPITE TYPICAL **NEGATIVE EVEN-YEAR** SEASONAL **CALENDAR EFFECT** 

- \* 2023 does not include €16.5m of Tuttofood transaction 97,1 273,2 83,6 45,5 19,1 At 31 Dec At 31 Dec 2023 2024 2024 2023 2023 2024 2023 2023 includes €16 5m of Tuttofood transaction
- Revenue decrease of 10,7 million euro vs 2023 resulting from:

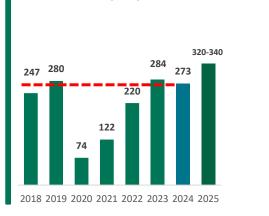
performance effect of 52,2 million of euros (meaning a like-for-like growth of +24% vs 2023), driven by a +13% increase in sold area (volumes impact), a +35% rise in services, alongside strong congress business performance of +30% unfavorable seasonal calendar effect of 62,9 million euro: absence of the multi-year ITMA (122k sqm), Plast (49k sqm) . and the biennial HOST (128k sqm) and Tuttofood (60k sqm), an effect partially offset by the presence of the biennials Mostra **Convegno Expocomfort** (86k sqm) and **Transpotec & Logitec** (50k sqm)

77,8

2024

## ... EXCEEDING EXPECTATIONS...

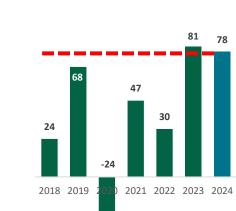




= GUIDANCE EXCEEDED

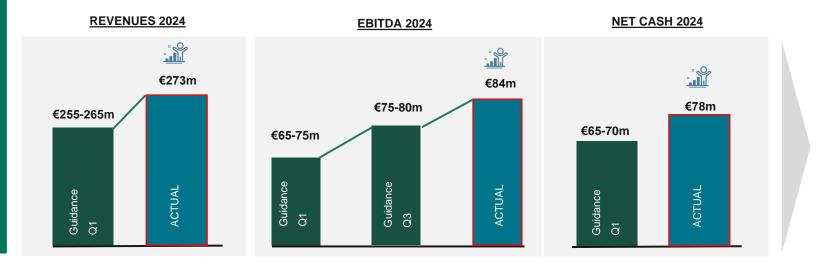
Revenues (€m)





Net Cash (€m)

... WITH 2024 EXCEEDING ALL THE GUIDANCE EXPECTATIONS...





...AND ACCELERATING ON 2024-2027 STRATEGIC PLAN EXECUTION

### **1.1 PORTFOLIO STRENGTHENING**



## **1.2 EXPANSION OF CONGRESSES**

ESC European Society of Cardiology

MILAN 58тн ADB ANNUAL MEETING 4-7 MAY 2025



## **1.3 BECOME AN INTEGRATED SERVICE PROVIDER**



### **1.4 DEVELOPING THE ENTERTAINMENT BUSINESS**





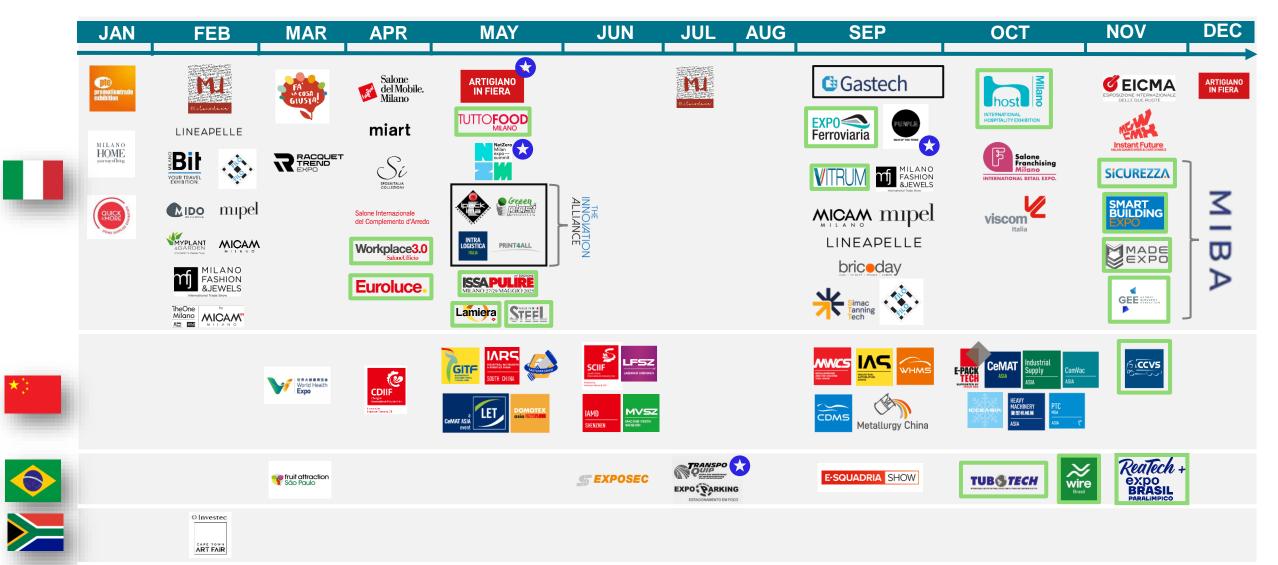




#### **STRONG CONFIDENCE IN 2025 EBITDA GUIDANCE (€110-120M)**

#### **BACKED BY A FAVORABLE ODD-YEAR CALENDAR AND NEW EVENTS**

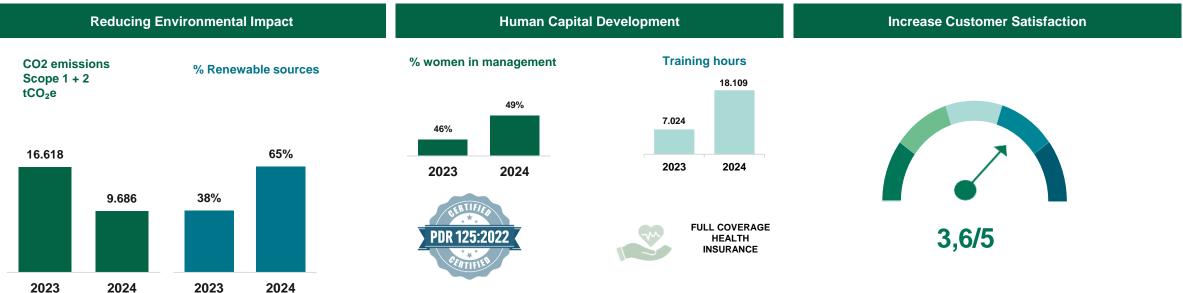






#### WITH SUSTAINABILITY BECOMING AN EVER-GROWING COMPETITIVE ADVANTAGE







## **BUSINESS REVIEW**

## **SNAPSHOT OF DIVISIONAL RESULTS – LEGAL ENTITIES VIEW**



Λ_	Italian Exhibition Business	2023	2024	∆ (€)	∆ (%)		
4-	Revenues (€m) EBITDA (€m)	241.3 79.7	216.5 59.8	-24.8 -19.9	-10.3% -25.0%	76%	
	N. exhibitions	44	38				
	o/w directly organized	14	12				
	o/w hosted	30	26				
	Square meters	1,292,070	1,212,140				

Foreign Exhibition Business	2023	2024	∆ Growth (€)	∆ Growth (%)
Revenues (€m)	3.9	8.6	+4.7	+120.7%
EBITDA (€m)	4.0	5.6	+1.6	+39.9%
N. Exhibitions	29	30		
o/w directly organized	29	30		
Square meters	501,240	493,605		

Allianz (II) MiCo Congresses	2023	2024	Δ Growth (€)	∆ Growth (%)	21%
Revenues (€m) EBITDA (€m)	47.0 13.4	60.5 18.2	+13.6	+28.9% +35.3%	2170
n. congresses	13.4 132	152	+4.7	+30.3%	
o/w with exhibition area	55	68			
Square meters	88,870	138,615			_

2024

273.2

83.6

68

1.844.360

42 26 Δ

(€)

-10.7

-13.6

Δ

(%)

-3.8%

-14.0%

Δ		iera Milano onsolidated	2023	
	Revenues ( (net of Elisi		283.8	
2	ÈBITDA (€r	n)	97.1	
	N. Exhibitic	ons	73	
-	o/w directly o	rganized	43	
	o/w hosted		30	
	Square met (A+B+C)	ters consolidated	1,882,180	

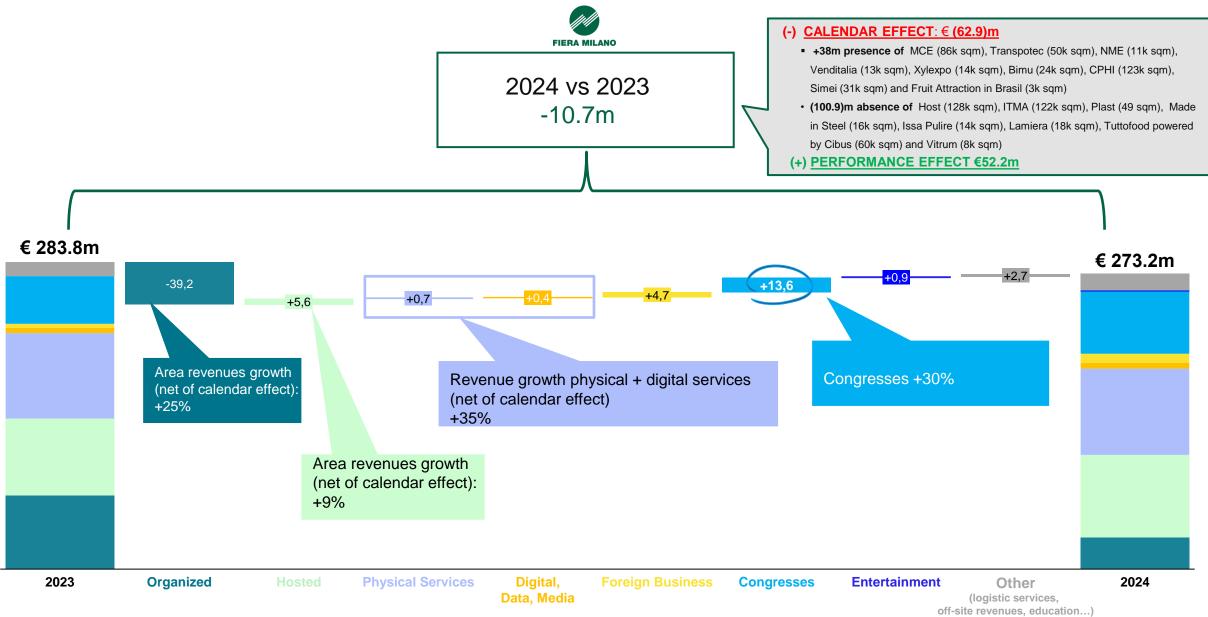
- Revenue decrease of 10.3% due to a negative calendar effect (more details in the next slide) marked by the absence in 2024 of the biennial events Host and Tuttofood, as well as the multi-year hosted events ITMA and Plast. Strong overall performance of annual events, as well as the biennial Mostra Convegno Expocomfort, Transpotec and CPhI
- EBITDA decrease of 25.0% which reflects the aforementioned negative calendar effect, largely
  offset by the positive performance trend, as well as the decrease in energy costs and personnel
  expenses.
- Revenue growth of + 120.7% primarily due to:
  - Successful exhibitions in Brazil: Fisp (20k sqm) further amplified by the positive performance of the annual exhibition Exposec (14k sqm) with +10% in occupied sqm vs 2023 and the new Fruit Attraction (3k sqm)
  - Good performance of Cape Town Art Fair in South Africa (+6% in occupied sqm vs 2023)
  - EBITDA increased by €1.6million, primarily driven by the strong performance in Brasil
- Revenue growth of + 28.9% primarily due to higher revenue from recurring events also present in 2023 (Salone del Risparmio, Salesforce and AWS Summit) and additional revenue coming from a higher number of non-recurring international congresses (IAC International Astronautical Congress, ENLIT Europe, and EASL The Home of Hepatology)
- EBITDA growth of +35.3% largely attributed to the aforementioned revenue trend

At consolidated level:

- **REVENUE -3.8%**
- EBITDA -14.0%
- EBITDA MARGIN OF 30.6%

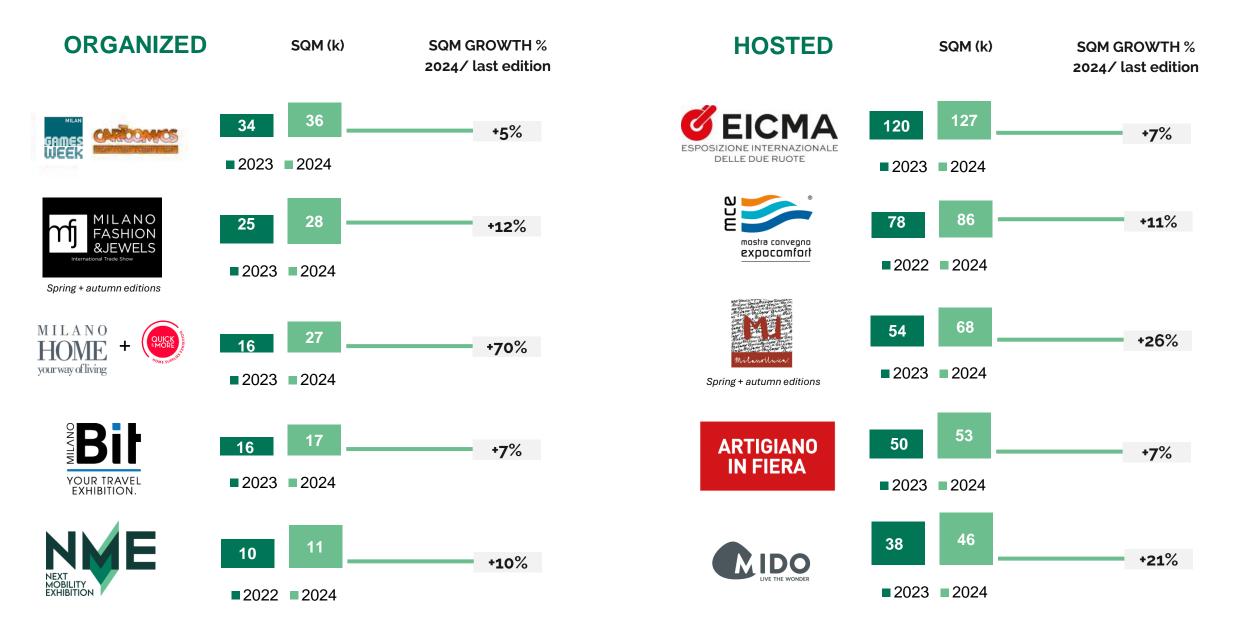
## **REVENUE GROWTH CONTRIBUTION - BUSINESS LINE VIEW**





#### FIERA MILANO 2024 SQM GROWTH CHAMPIONS SELECTED ITALIAN EXHIBITIONS







## **FINANCIAL REVIEW**

#### **INCOME STATEMENT**

				1	
	Consolidated Income Statement (€m)	2023	2024		Δ 24/23
1	Revenues	283.8	273.2		-10.7
	Cost of materials	3.8	2.8		-1.0
	Cost of services	134.7	138.6		+4.0
	Personnel expenses	55.4	53.5		-1.9
	Other operating expenses	5.0	5.1		+0.1
	Total operating costs	198.8	200.0		+1.2
	Other income	5.4	4.7		-0.7
	Results of equity-accounted companies	6.9	5.9		-1.0
	Allowance for doubtful accounts	0.3	0.2		0.0
2	EBITDA	97.1	83.6		-13.6
	Depreciationandamortisation	51.5	51.5		0.0
	Adjustments to asset values	0.8	0.2		-0.7
	EBIT	44.8	31.9		-12.9
3	Financial income/(expenses)	-8.8	-7.4		+1.4
	Profit/(loss) before income tax	36.0	24.5		-11.5
	Income tax	7.0	5.4		-1.7
4	Profit/(loss) from continuing operations	29.0	19.1		-9.8
	Profit/(loss) from discontinued operations	16.5	-		-16.5
	Profit/(loss)	45.5	19.1		-26.3
	<ul> <li>o/w attributable to the shareholders of the controlling entity</li> </ul>	45.5	19.3		-26.2
	- o/w attributable to non-controlling interests	0.0	-0.1		-0.1

Revenues: go from Euro 283.8m in 2023 to Euro 273.2m in 2024, showing a decrease of Euro -10.7m. This change is mainly due to:

- Positive performance effect of Euro 52.2m, corresponding to a like-for-like growth of +24%. The main areas contributing to this performance effect are:
  - Sales of exhibition spaces (area): +13% (in particular MCE, I Saloni, MIDO, Quick & More and BIT)
  - Physical and digital services: +35% growth
  - **Congresses**: +30% growth

2

3

- Negative calendar effect of Euro (62.9)m due to the absence in the year of the biennial events Host and Tuttofood powered by Cibus as well as the multi-year hosted events ITMA and Plast, an effect partially offset by the presence of the biennial events Mostra Convegno Expocomfort, Transpotec and the traveling event CPhI Worldwide
- EBITDA: goes from Euro 97.1m to Euro 83.6m, a negative change of Euro -13.6m, which reflects the negative calendar effect which has an impact not only on the exhibition business, but also on the company in joint venture with the partner Deutsche Messe AG (in relation to the absence of PTC Asia and Cemat) and on the associated company Fiere di Parma (due to the absence of Tuttofood); this effect was partly offset by the positive performance trend
- Financial management: positive change of Euro +1.4m mainly resulting from the decrease in interest expense in relation to the lower average debt on both short and medium-long term maturities
- The net result for the period from continuing operations amounted to Euro 19.1m, reflecting a decrease of Euro -9.8m compared to Euro 29.0m in 2023, due to the aforementioned impacts. The total net result for 2024 showed a decrease of Euro -26.3m compared to Euro 45.5m in 2023, as the 2023 result included Euro 16.5m related to discontinued operations (capital gain from the Tuttofood transaction).

\*Note: For the evaluation of the data it is important to consider that the Group's activity is subject to seasonality due to the presence of biennial and multi-annual exhibitions. Thi phenomenon makes it more difficult to compare different financial years.

### **BALANCE SHEET, NET WORKING CAPITAL, NET FINANCIAL POSITION AND CASH FLOW**

3

	Balance Sheet  (€m)	2023	2024	∆ 24/23
	Goodwill	95.0	95.0	0.0
	Intangible assets with a finite useful life	12.2	9.0	-3.2
	Right-of-use assets	362.0	308.6	-53.4
	Tangible fixed assets	11.5	7.4	-4.0
	Other non-current financial assets	1.1	0.0	-1.1
	Other non-current assets	90.4	89.3	-1.1
Α	Non-current assets	572.2	509.4	-62.8
	Inventory and contracts in progress	2.3	7.8	5.6
	Trade and other receivables	40.6	51.2	10.6
в	Current assets	42.8	59.0	16.2
	Trade payables	65.3	68.7	3.4
	Payments received on account (advances)	39.8	40.3	0.5
	Tax liabilities	2.9	2.0	-0.9
	Provisions for risks and charges and other current	00.0	04.0	1.0
	liabilities	33.0	34.0	1.0
_C	Current liabilities	141.0	144.9	3.9
	Net working capital (B - C)	-98.2	-85.9	12.2
Е	Gross capital employed (A + D)	474.0	423.5	-50.5
	Employee benefit provisions	7.5	8.2	0.8
	Provisions for risks and charges and other non- current liabilities	3.8	4.4	0.6
F	Non-current liabilities	11.2	12.6	1.4
G	NET CAPITAL EMPLOYED cont. operations (E - F)	462.8	410.9	-51.9
н	NET CAPITAL EMPLOYED assets held for sale	0.0	0.0	0.0
	TOTAL NET CAPITAL EMPLOYED (G + H)	462.8	410.9	-51.9
	covered by:			
	Equity attributable to the Group	147.9	156.7	8.8
	Equity attributable to non-controlling interests	0.5	0.4	-0.1
1	Total equity	148.4	157.1	8.6
	Cash & cash equivalents	-99.8	-72.4	27.4
	Current financial (assets)/liabilities	43.3	31.8	-11.5
	Non-current financial (assets)/liabilities	370.9	294.5	-76.5
	Net financial debt of continuing operations	314.4	253.8	-60.6
	Net financial debt of assets held for sale	0.0	0.0	0.0
L	Net financial debt (TOTAL) post IFRS16	314.4	253.8	-60.6
	EQUITY AND NET FINANCIAL DEBT (I + L)	462.8	410.9	-51.9
\				
	Net Financial Debt/(Cash) pre IFRS16	-80.9	-77.8	-3.1

1

Net Working Capital goes from Euro (98.2)m at 31/12/2023 to Euro (85.9)m at 31/12/2024. The change of Euro 12.2m is mainly attributable to the increase in "Trade and other receivables" due to the increase in both unexpired receivables related to events that took place in the last part of 2024, and the increase in invoicing relating to future events. This effect was partially offset by the increase in payables to suppliers

- Net Financial Debt (pre-IFRS16) goes from a net cash availability of Euro 80.9m at 31/12/2023 to an availability of Euro 77.8m at 31/12/2024
- The decrease of Euro 3.1m mainly refers to the cash generation from the year's results, which was more than offset by the change in the rent payment terms (effective from 2024, shifting from quarterly payments in arrears to quarterly payments in advance), as well as the distribution of a dividend of approximately Euro 10m and the purchase of treasury shares of approximately Euro 1.2m

CASH FLOW (€m)	From 31/12/23 to 31/12/2024
EBITDA	83.6
IFRS16 cash out (rents)	(56.0)
$\Delta$ Net Working Capital	(12.2)
Сарех	(4.8)
Operating Cash Flow	10.6
Tax payment	(2.5)
Dividends	(10.0)
Buyback	(1.2)
Free Cash Flow	(3.1)
o/w Additional Rent Installment	(14.0)
o/w Reduction of Financial Debt	14.0

\*Note: For the evaluation of the data it is important to consider that the Group's activity is subject to seasonality due to the presence of biennial and multi-annual exhibitions. This phenomenon makes it more difficult to compare different financial years.

### **GUIDANCE**

	C	ONFIRM	ED	
Millions of euros		2025	2026	2027
Revenues	1	320-340	305-325	355-375
EBITDA		110-120	90-100	120-130
EBITDA Margin (mid-point)				~34%
EBITDA Margin ex. IFRS 16 (mid-point)				~20%
Net Cash				
Investment Plan		~	88	
of which Fiera Milano		~	53	
of which Fondazione Fiera Milano		~	35	
Overall financial availability		151	-171	
of which allocated to dividends		At least 40	(~10/ year)	
of which allocated to investments in M&A operations		111	-131	

In 2027 Fiera Milano expects to achieve:

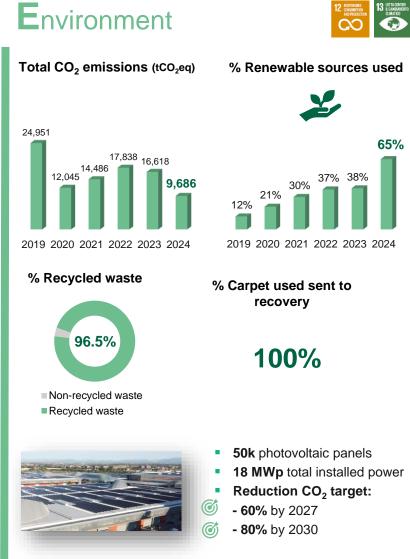


- Revenues between Euro 355 and 375 million
- An estimated EBITDA between Euro 120 and 130 million
- Over the 2024-2027 plan period, total investments amounting to Euro 88 million are planned, of which Euro 35 million will be supported by Fondazione Fiera Milano for the development of infrastructure projects
- The economic and financial results over the plan period anticipate strong cash generation, resulting in an overall financial availability expected to range between Euro 151 and 171 million over the plan period
  - Of this availability, at least Euro 40 million will be allocated to shareholder remuneration in the form of dividends, highlighting Fiera Milano's commitment to create value for stakeholders
  - The remaining liquidity, estimated between Euro 111 and 131 million, will be directed to supporting corporate growth through external lines
  - Further recourse to debt to finance potential strategic acquisitions is not ruled out



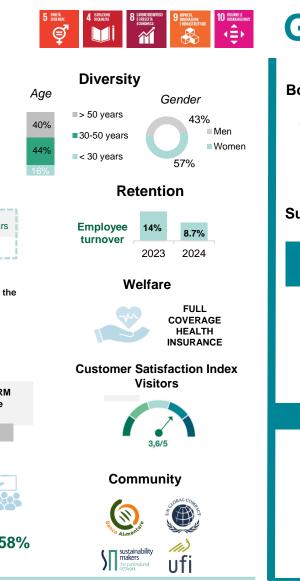
## **ESG COMMITMENT**

#### ESG SCORECARD





Social





(2022) (2021)

(2024)



## **APPENDIX 1**

**EXHIBITIONS DETAILS** 

#### **EXHIBITIONS AND CONGRESSES IN 2024**

Private         FY 2023         FY           Directly Organized         -         -           Jent (A)         16,165         17,           Mart (A)         8,930         92,           Milan Grashon-Slevels (I semester) (A)         12,630         12,           Milano Fashion-Slevels (I semester) (A)         12,260         14,           Milano Fashion-Slevels (I semester) (A)         12,260         14,           Milano Fashion-Slevels (I semester) (A)         2,225         4,7           Optick & More" (A)         2,925         4,7           Salone del Franbisting (A)         3,770         5,5           Salone del Franbisting (A)         3,770         5,5           Solona del Franbisting (A)         3,770         5,6           Solona del Franbisting (A)         3,700         5,6           Solona del Franbisting (A)         12,830         -           Hold Expo (B)         12,830         -           Solona del Franbisting (A)         49,215         5,53           Stant Building Expo (B)         49,215         5,53           Stant Building Expo (B)         49,215         5,53           Frial Ossa guista (A)         6,110         6,10           Artiglation Insea (A)	Italian Exhibitions	Net square meters			
Bit (Å)         16,165         17,           Whart (Å)         8,930         92,           Mian Games Week (Å)         12,830         12,           Miano Fashion&Jewels (II semester) (Å)         12,850         14,           Miano Fashion&Jewels (II semester) (Å)         12,850         14,           Miano Fashion&Jewels (II semester) (Å)         2,825         4,1,           Pornotion Trade Exhibition (Å)         2,925         4,1,           - Quick & More" (Å)         3,770         5,4           - Saland elf Fanchising (Å)         3,770         5,4           - Saland elf Fanchising (Å)         3,770         5,4           - Subard elf Fanchising (Å)         -         10,           - Transpotec & Logitec (B)         -         10,           - Transpotec & Logitec (B)         -         10,           - Host (B)         128,350         -           - Made Expo (B)         4335         -           - Statuting Expo (B)         4335         -           - Statuting Expo (B)         4335         -           - Antigiano in Fiera (A)         49,715         53,3           - Filo (I semester) (A)         119,600         127           - Filo (I semester) (A)         119,600 <th></th> <th>FY 2023</th> <th>FY 2024</th>		FY 2023	FY 2024		
- Mari (A)         8,930         9,2           - Mian Games Week (A)         33,930         35,           - Miano Fashion&Levels (I semester) (A)         12,850         14,           - Miano Fashion&Levels (I semester) (A)         12,850         14,           - Miano Fashion&Levels (I semester) (A)         12,850         14,           - Miano Home (A)         16,010         19,           - Promotion Trade Exhibition (A)         2,925         4,1           - Salone del Franchising (A)         3,770         5,4           - Selone del Franchising (A)         8,410         7,5           - Subschille (B)         -         49,           - Clobal Elevator Exhibition (B)         7,040         -           - Clobal Elevator Exhibition (B)         122,850         -           - Mede Expo (B)         12,2650         -           - Startezza (B)         17,260         -           - Startezza (B)         17,260         -           - Artigiano in Fiera (A)         6,110         6,13           - Artigiano in Fiera (A)         6,110         6,13           - Filo (I semester) (A)         17,1075         176           - InteaPelle (I semester) (A)         4,27570         48,           - Mi	ed				
Milan Games Week (A)         33,930         35,           Milano Fashion-Slevels (il semester) (A)         12,850         12,           Milano Fashion-Slevels (il semester) (A)         12,850         14,           Milano Fashion-Slevels (il semester) (A)         12,850         14,           Milano Fashion-Slevels (il semester) (A)         2,825         4,1           - Quick & More" (A)         3,770         5,2           - Salone del Fanchisting (A)         3,770         5,2           - Sonsatelli (A)         8,410         7,7,7           - Salone del Fanchisting (A)         3,770         5,2           - Sonsatelli (A)         8,410         7,7,7           - Sonsatelli (A)         8,410         7,7,7           - Sonsatelli (A)         8,410         7,7,7           - Made Expo (B)         7,440         -           - Ioottal Event (B)         122,350         -           - Sonsatelli (B)         17,260         -           - Starter (B)         17,260         -           - Sonatelli (S)         4,335         -           - Total Directly Organized         309,750         194           Hosted         -         -         -           - Filo (Is genester) (A)			17,225		
Milan Cashion-Levels (I semester) (A)         12.630         12.           Milano Cashion-Levels (I semester) (A)         12.630         14.           Milano Intervel (A)         16.010         19.           Promotion Trade Exhibition (A)         2.925         4.7.           Salone del Franchising (A)         3.770         5.4.           Sposaltalia (A)         8.410         7.6.           NME" (B)         -         10.           Transpotes & Logites (B)         -         49.           Clobal Elevator Exhibition (B)         7.640         -           Milas (B)         122.830         -           Mest (B)         122.845         -           Sciurezza (B)         17.280         -           Sciurezza (B)         17.280         -           Sciurezza (B)         119.600         127           File and Moto (A)         119.600         127           File (Semester) (A)         49.715         53.           Eicera Moto (A)         119.600         127           File (I semester) (A)         17.075         176           File (I semester) (A)         17.1075         176           France and transport (A)         47.570         48. <t< td=""><td></td><td></td><td>9,225</td></t<>			9,225		
Milan Fashionž.Jeveik (II semester) (A)         12.850         14,           Milano Home (A)         16.010         19,           Pornotion Trade Exhibition (A)         2.925         4,7           Quick More" (A)         3.770         5.4           Salone del Franchising (A)         3.770         5.4           Salone del Franchising (A)         3.770         5.4           Salone del Franchising (A)         8.410         7.7           Salone del Franchising (A)         8.410         7.7           Salone del Franchising (A)         8.410         7.7           Solone del Franchising (A)         8.410         7.7           Salone del Franchising (A)         9.7040         49.7           Solone del Franchising (A)         128.350         9.7040           Host (B)         7.440         5.3           Simart Building Expo (B)         128.350         194           Host del         305.750         194           Host del         3.63,750         194           Host del Suppo (B)         17.280         5.3           Fial Cossa guista (A)         6.110         6.7           Fial cossa guista (A)         14.030         14.030           LineaPelle (I semester) (A)         4.7			35,545		
Milan Home (A)         16,010         19,           Permotion Trade Exhibition (A)         2,925         44,           Salone del Franchising (A)         3,770         54,           Salone del Franchising (A)         3,770         54,           Some del Franchising (A)         8,410         7,5           Salone del Franchising (A)         8,410         7,5           Some del Franchising (A)         8,410         7,6           Image Salone Salon	,,,,,		12,760		
- Promotion Trade Exhibition (A)         2.925         4.7           - Ouick & More' (A)         -         7.7           - Ouick & More' (A)         3.770         5.6           - Sposatulia (A)         8.410         7.6           - Sposatulia (A)         7.040         -           - Ithous (B)         128.350         -           - Otable Evabor Exhibition (B)         32.545         -           - Scatz (B)         17.260         -           - Smart Building Expo (B)         4.935         -           - Catal Directly Organized         305.750         194           Hosted         -         -         -           - Fala cosa glusta (A)         6.110         6.7         -           - Fala cosa glusta (A)         1.385         1.1         -           - Filo (I semester) (A)         1.385         1.5         -           - LineaPelle (I semester) (A)         44.020         45         -           - LineaPelle (I semester) (A)<			14,870		
- Quick & More' (A)		· ·	19,675		
- Salone del Franchisng (A)         3,770         5,4           - Sposattalia (A)         8,410         7,6           - NME" (B)         -         10,           - Transpote & Logite (B)         -         49,           - Okoat Elevistion (B)         128,350         -           - Made Expo (B)         32,545         -           - Smart Building Expo (B)         4,935         -           - Smart Building Expo (B)         4,935         -           - Total Directity Organized         305,750         194           Hosted         -         -           - Artigiano in Fiera (A)         49,715         53,           - Eicma Moto (A)         119,600         127           - Filo (I semester) (A)         1,335         14,           - Filo (I semester) (A)         1,335         14,           - Filo (I semester) (A)         17,075         176           - LineaPelle (I semester) (A)         44,520         45,           - LineaPelle (I semester) (A)         44,020         45,           - Miano Auto Classica (A)         24,105         22,           - Miano Auto Classica (A)         24,105         22,           - Miano Auto Classica (A)         24,405         24,105		2,925	4,710		
spossitulia (A)         8,410         7,7           NME* (B)         -         10,           Transpote & Logitec (B)         -         49,           - Global Elevator Exhibition (B)         128,350         -           - Made Expo (B)         32,545         -           - Sourezza (B)         17,260         -           - Smart Building Expo (B)         4,935         -           - Artigiano in Fiera (A)         49,715         53,           - Fal a cosa giusta (A)         6,110         6,7           - Filo (I semester) (A)         1,385         1,           - LinearPelle (I semester) (A)         44,020         44,5           - LinearPelle (I semester) (A)         44,020         45,           - LinearPelle (I semester) (A)         47,770         48,           - Mido (A)         24,105         22,           - LinearPelle (I semester) (A)         44,020         45,           - Miano Unica (fall) (A)         24,520         31,           - Miano Unica (fall) (A)         24,520         31,           - Miano Unica (fall) (A)         24,520         32,           - Miano Unica (fall) (A)         25,360         26,           - Miano Unica (fall) (A)         35,880		-	7,545		
- MHE         -         10,           - Transpotec & Logitec (B)         -         49,           - Transpotec & Logitec (B)         7,040         49,           - Host (B)         128,350         49,           - Made Expo (B)         32,545         50,000           - Smart Building Expo (B)         4,935         10,000           - Smart Building Expo (B)         4,935         10,000           - Artigiano in Fiera (A)         49,715         53,3           - Eioma Moto (A)         11,8600         127           - Fa la cosa giusta (A)         6,110         6,730           - Filo (I semester) (A)         1,335         1,4           - Filo (I semester) (A)         1,335         1,4           - LineaPelte (I semester) (A)         44,020         45,5           - LineaPelte (I semester) (A)         44,020         45,5           - LineaPelte (I semester) (A)         24,105         22,075           - Milano Unica (apring) (A)         24,105         22,075           - Milano Unica (apring) (A)         24,520         31,           - Milano Unica (apring) (A)         4,440         4,           - Milano Unica (apring) (A)         35,800         32,           - Milano Unica (apring) (	nising (A)		5,405		
- Transpice & Logiec (B)         -         49,           - Global Elevator Exhibition (B)         7,040         -           - Made Expo (B)         128,350         -           - Made Expo (B)         32,545         -           - Sicurezza (B)         17,260         -           - Smart Building Expo (B)         4,935         -           - Total Directly Organized         305,750         194           Hosted         -         -           - Artigiano in Fiera (A)         6,110         6,7           - Fial cosa giusta (A)         6,110         6,7           - Fiol (I semester) (A)         1,385         1,1           - Filo (I semester) (A)         1,7,750         176           - LineaPelle (I semester) (A)         44,020         45,5           - LineaPelle (I semester) (A)         37,980         45,5           - Milano Auto Classica (A)         24,105         22,2           - Milano Unica (fall) (A)         29,075         37,1           - Milano Unica (fall) (A)         24,520         31,1           - Milano Unica (fall) (A)         24,520         34,1           - My Plam & Scarden (A)         24,580         26,5           - Simori (B)         -			7,830		
-Global Elevator Exhibition (B)         7.040           -Host (B)         128,350           -Made Expo (B)         32,545           -Sicurezza (B)         17,260           -Smart Building Expo (B)         4935           -Total Directly Organized         305,750           -Atigiano in Fiera (A)         49,715         53,           - Filo (Isemester) (A)         6,110         6,7           - Filo (Isemester) (A)         1,385         1,5           - Filo (Isemester) (A)         1,385         1,5           - Filo (Isemester) (A)         1,385         1,5           - Filo (Isemester) (A)         171,075         176           - LineaPelle (Isemester) (A)         44,020         45,5           - LineaPelle (Isemester) (A)         24,075         22,70           - LineaPelle (Isemester) (A)         24,075         27,70           - Milano Auto Classica (A)         24,075         22,70           - Milano Auto Classica (A)         24,075         37,70           - Milano Unica (spring) (A)         24,520         31,1           - Milano Unica (spring) (A)         24,520         31,1           - Milano Unica (spring) (A)         35,800         32,2           - The Micam (spring) (A)			10,515		
- Host (B)         128,350           - Made Expo (B)         32,545           - Scurezza (B)         17,260           - Smart Building Expo (B)         4,935           - Total Directly Organized         305,750           Hosted         49,715           - Artigiano in Fiera (A)         49,715           - Eicma Moto (A)         119,600           - Fila cosa giusta (A)         6,110           - Filo (I semester) (A)         2,780           - LineaPelle (I semester) (A)         44,020           - LineaPelle (I semester) (A)         47,570           - LineaPelle (I semester) (A)         47,570           - Milano Auto Classica (A)         24,105           - Milano Unica (fall) (A)         29,075           - Milano Unica (fall) (A)         24,520           - Milano Unica (fall) (A)         28,580           - Simac Tanning-Tech (A)         4,420           - The Micam (fall) (A)         35,800           - The Micam (fall) </td <td></td> <td></td> <td>49,690</td>			49,690		
- Made Expo (B)         32,545           - Sicurezza (B)         17,260           - Sicurezza (B)         4,935           - Total Directly Organized         305,750           Hosted         194           - Artigiano in Fiera (A)         49,715           - Eiram Moto (A)         119,600           - Filo (Isemester) (A)         6,110           - Filo (Isemester) (A)         2,780           - Filo (Isemester) (A)         171,075           - LineaPelle (Isemester) (A)         44,020           - LineaPelle (Isemester) (A)         47,570           - LineaPelle (Isemester) (A)         47,570           - Milano Auto Classica (A)         24,105           - Milano Unica (tali) (A)         29,075           - Milano Unica (tali) (A)         29,075           - Milano Unica (tali) (A)         29,600           - Milano Unica (tali) (A)         29,360           - Milano Unica (tali) (A)         28,560           - Milano Unica (tali) (A)         29,360           - Milano Unica (tali) (A)         35,800           - Milano Unica (tal	xhibition (B)		-		
- Sicureza (B) 17.260 - Smart Building Expo (B) 4,935 - Total Directly Organized 306,750 194 Hosted			-		
- Smart Building Expo (B)         4,935           Total Directly Organized         305,750         194           Hosted         -         533           - Artigiano in Fiera (A)         49,715         53,           - Eicoma Moto (A)         119,600         127           - Filo (I) semester) (A)         6,110         6,7           - Filo (I) semester) (A)         1,71,075         176           - LineaPelle (I semester) (A)         171,075         176           - LineaPelle (I semester) (A)         44,020         45,           - LineaPelle (I semester) (A)         37,980         45,           - Mido (A)         29,075         37,           - Milano Unica (spring) (A)         24,105         22,           - Milano Unica (spring) (A)         24,520         31,           - Milano Unica (spring) (A)         24,520         31,           - Milano Unica (spring) (A)         24,520         31,           - Milano Unica (spring) (A)         35,800         32,           - The Micam (spring) (A)         35,800         32,           - The Micam (spring) (A)         35,100         32,           - The Micam (spring) (A)         3,710         36,           - Sime (B)         -			-		
Total Directly Organized         305,750         194           Hosted	(P)		-		
Hosted         49,715         53,           - Artigiano in Fiera (A)         49,715         53,           - Fal a cosa giusta (A)         6,110         67,           - Fal a cosa giusta (A)         6,110         67,           - Filo (I semester) (A)         1,385         1,5           - Filo (I semester) (A)         2,780         2,4           - Isatoni** (A)         171,075         176           - LineaPelle (I semester) (A)         44,020         45,           - LineaPelle (I semester) (A)         44,020         45,           - LineaPelle (I semester) (A)         24,105         22,           - Milano Auto Classica (A)         24,105         22,           - Milano Unica (sping) (A)         29,075         37,           - Milano Unica (sping) (A)         24,520         31,           - Mipel (Expember) (A)         4,440         4,4           - Mipel (September) (A)         4,440         4,1           - Mipel (March) (A)         35,800         32,           - Simac Tanning-Tech (A)         35,800         32,           - The ONE Milano (February) (A)         35,100         32,           - Viscom (A)         9,855         7,           - Simei (B)         -			-		
- Artigiano in Fiera (Å)         49,715         53,           - Eiram Moto (Å)         119,600         127           - Fal a cosa giusta (Å)         6,110         67,           - Filo (II semester) (Å)         1,385         1,5           - Filo (II semester) (Å)         2,780         2,4           - Isaloni** (Å)         171,075         176           - LineaPelle (II semester) (Å)         44,020         45,           - LineaPelle (II semester) (Å)         44,020         45,           - LineaPelle (II semester) (Å)         37,980         45,           - Milano Auto Classica (Å)         24,105         22,           - Milano Unica (fall) (Å)         24,520         31,           - Milano Unica (fall) (Å)         24,520         31,           - Milano Unica (fall) (Å)         44,420         4,4,40           - My Plant & Garden (Å)         25,360         26,           - Simac Taning-Tech (Å)         44,565         14,           - The Micam (fall) (Å)         35,100         32,           - The Micam (fall) (Å)         3,710         35,           - The OKeam (fall) (Å)         3,710         35,           - Simei (B)         -         31,           - Venditalia (B)	Janized	305,750	194,995		
- Eicma Moto (A)         119,600         127           - Fa la cosa giusta (A)         6,110         6,7           - Fa la cosa giusta (A)         1,385         1,5           - Filo (II semester) (A)         2,780         2,7           - Isatoni** (A)         171,075         176           - LineaPelle (II semester) (A)         44,020         45,5           - LineaPelle (II semester) (A)         47,570         48,           - Mido (A)         37,980         45,5           - Milano Auto Classica (A)         24,105         22,2           - Milano Unica (tall) (A)         29,075         37,           - Milano Unica (spring) (A)         24,520         31,           - Mipel (March) (A)         4,420         4,5           - Mipel (September) (A)         4,440         4,1           - Mipel (September) (A)         4,440         4,1           - Mipel (March) (A)         4,556         14,           - The Micam (spring) (A)         35,880         32,           - The ONE Milano (February) (A)         35,100         32,           - The ONE Milano (February) (A)         -         24,           - Worditalia (B)         -         31,           - Viscom (A)         9,855		40 715	E2 22E		
- Fa la cosa giusta (A)         6,110         6,7           - Filo (I semester) (A)         1,385         1,5           - Filo (I semester) (A)         2,780         2,4           - I Saloni** (A)         171,075         176           - LineaPelle (I semester) (A)         44,020         45,           - LineaPelle (I semester) (A)         47,570         48,           - Mido (A)         37,980         45,           - Miano Auto Classica (A)         24,105         22,           - Milano Unica (spring) (A)         24,520         31,           - Mipel (March) (A)         4420         44,           - Mipel (September) (A)         4,440         4,           - Mipel (September) (A)         35,860         32,           - The Micarn (tall) (A)         35,860         32,           - The Micarn (tall) (A)         35,860         32,           - The Micarn (tall) (A)         3,710         3,5           - The Micarn (tall) (A)         3,710         3,5           - The Micarn (tall) (A)         -	(A)	· ·	53,235 127,465		
Filo (1 semester) (A)       1,385       1,5         - Filo (11 semester) (A)       2,780       2,4         - Staton** (A)       171,075       176         - LineaPelle (1 semester) (A)       44,020       45,5         - LineaPelle (1 semester) (A)       47,570       48,8         - Mido (A)       37,980       45,5         - Milano Unica (spring) (A)       24,105       22,2         - Milano Unica (spring) (A)       24,420       44,420         - Mipel (Karch) (A)       4,420       4,420         - Mipel (September) (A)       4,440       4,1         - Mipel (September) (A)       3,580       32,2         - The Micam (tall) (A)       35,880       32,2         - The Micam (spring) (A)       3,710       35,100         - The Micam (spring) (A)       -       24,         - Mostra Convegno Expocomfort (B)       -       31,         - Simac Tonvegno Expocomfort (B)					
- Filo (II semester) (Å)         2,780         2,4           - I Satoni** (Å)         171,075         176           - LineaPelle (I semester) (Å)         44,020         45,           - LineaPelle (I semester) (Å)         47,570         48,           - Mido (Å)         37,980         45,           - Miano Auto Classica (Å)         24,105         22,           - Milano Unica (spring) (Å)         29,075         37,           - Milano Unica (spring) (Å)         24,520         31,           - Mipel (March) (Å)         4,420         4,5,           - Milano Unica (spring) (Å)         4,440         4,1,           - Mipel (Spermber) (Å)         4,440         4,1,           - Mipel (Spermber) (Å)         4,440         4,1,           - My Plant & Garden (Å)         25,360         26,           - Simac Tanning-Tech (Å)         14,565         14,           - The Micam (spring) (Å)         35,100         32,           - The Micam (spring) (Å)         35,100         32,           - The Micam (Spring) (Å)         3,710         35,           - Viscom (Å)         9,855         7,           - Simu (B)         -         24,           - Simir (B)         -         31, <td></td> <td></td> <td>6,745</td>			6,745		
1 Saloni** (A)       171,075       176         - LineaPelle (I semester) (A)       44,020       45,         - LineaPelle (II semester) (A)       47,570       48,         - Mido (A)       37,980       45,         - Milano Auto Classica (A)       24,105       22,         - Milano Unica (fall) (A)       29,075       37,         - Milano Unica (fall) (A)       24,520       31,         - Mipel (March) (A)       4,420       4,5         - Mipel (March) (A)       4,440       4,1         - Mipel (September) (A)       4,440       4,1         - Mipel (September) (A)       4,460       4,1         - Mipel (September) (A)       4,565       14,         - The Micam (rall) (A)       35,880       32,         - The Micam (rall) (A)       35,880       32,         - The Micam (spring) (A)       35,100       32,         - Viscom (A)       9,855       7,         - Viscom (A)       9,855       7,         - Simei (B)       -       31,         - Venditalia (B)       -       13,         - Venditalia (B)       -       13,         - SSA Pulire* (B)       13,380       -         - Lamiera (B)       <			1,545		
- LineaPelle (I semester) (A)         44,020         45,           - LineaPelle (II semester) (A)         47,570         48,           - Mido (A)         37,980         45,           - Midano Auto Classica (A)         24,105         22,           - Milano Unica (fall) (A)         29,075         37,           - Milano Unica (spring) (A)         24,520         31,           - Mipel (September) (A)         4,420         4,5           - Mipel (September) (A)         4,440         4,1           - My Plant & Garden (A)         25,360         26,           - Simac Tanning-Tech (A)         14,565         14,           - The Micam (spring) (A)         35,100         32,           - The Micam (spring) (A)         35,100         32,           - The ONE Milano (February) (A)         3,710         35,           - Sime (B)         -         24,           - Simeri (B)         -         31,           - Venditalia (B)         -         32,           - Lineare (B)         -         33,980           - Lamiera (B)         13,980         -           - Lamiera (B)         16,380         -           - Vitrum (B)         8,455         -           -	(A)		2,440		
- LineaPeille (II semester) (Å)         47,570         48,           - Mido (Å)         37,980         45,           - Milano Auto Classica (Å)         24,105         22,           - Milano Unica (fall) (Å)         29,075         37,           - Milano Unica (spring) (Å)         24,520         31,           - Mipel (March) (Å)         4,420         4,5           - Mipel (September) (Å)         4,440         4,1           - My Plant & Garden (Å)         25,360         26,6           - Simac Tanning-Tech (Å)         14,565         14,           - The Micam (fall) (Å)         35,680         32,           - The Micam (spring) (Å)         35,100         32,           - The Micam (spring) (Å)         35,100         32,           - The ONE Milano (February) (Å)         3,710         35,           - Wiscom (Å)         9,855         7,8           - Birmu (B)         -         24,           - Viscom (Å)         -         37,10         35,           - Simme (B)         -         31,         -         24,           - Viscom (Å)         -         12,         -         12,           - Viscom (Å)         -         13,         -         12,			176,460		
- Mido (A)         37,980         45,           - Milano Auto Classica (A)         24,105         22,           - Milano Unica (fall) (A)         29,075         37,           - Milano Unica (spring) (A)         24,520         31,           - Mipel (March) (A)         4,420         4,5           - Mipel (September) (A)         4,440         4,1           - Mypel (September) (A)         35,860         26,           - Simac Tanning-Tech (A)         14,565         14,           - The Micarn (spring) (A)         35,100         32,           - The ONE Milano (February) (A)         3,710         3,5           - Viscom (A)         9,855         7,6           - Simei (B)         -         24,           - Mostra Convegno Expocomfort (B)         -         13,           - Viditalia (B)         -         13,           - Vylexpo (B)         -         13,			45,540		
- Milano Auto Classica (A)         24,105         22,           - Milano Unica (fall) (A)         29,075         37,           - Milano Unica (spring) (A)         24,520         31,           - Mipel (March) (A)         4,420         4,4           - Mipel (September) (A)         4,440         4,1           - My Plant & Garden (A)         25,360         26,           - Simac Tanning-Tech (A)         14,565         14,           - The Micam (fall) (A)         35,880         32,           - The Micam (spring) (A)         35,100         32,           - The Micam (spring) (A)         35,100         32,           - The ONE Milano (February) (A)         3,710         3,92,           - Viscom (A)         9,855         7,5           - Bimu (B)         -         24,           - Viscom (A)         -         85,           - Simei (B)         -         31,           - Venditalia (B)         -         12,           - Xylexpo (B)         -         13,980           - Lamiera (B)         13,980         -           - Tutofood powered by Cibus** (B)         59,660         -           - Vitrum (B)         8,455         -           - TITMA (M) <td>iesier) (A)</td> <td></td> <td>48,830</td>	iesier) (A)		48,830		
- Milano Unica (fall) (A)         29,075         37,           - Milano Unica (spring) (A)         24,520         31,           - Mipel (March) (A)         4,420         4,5           - Mipel (September) (A)         4,440         4,1           - My Plant & Garden (A)         25,360         26,           - Simac Tanning-Tech (A)         14,565         14,           - The Micam (fall) (A)         35,880         32,           - The Micam (fall) (A)         35,800         32,           - The Micam (spring) (A)         35,100         32,           - The Micam (February) (A)         35,100         32,           - The Milano (February) (A)         9,855         7,5           - Viscom (A)         9,855         7,5           - Simin (B)         -         24,           - Viscom (A)         -         85,           - Simine (B)         -         31,           - Venditalia (B)         -         12,           - Xylexpo (B)         -         13,           - ISSA Pulire* (B)         13,980         -           - Lamiera (B)         16,380         -           - Tuttofood powered by Cibus** (B)         59,660         -           - Vitrum (B) <td></td> <td></td> <td>45,940 22,720</td>			45,940 22,720		
- Milano Unica (spring) (A)         24,520         31,           - Mipel (March) (A)         4,420         4,5           - Mipel (September) (A)         4,440         4,1           - My Plant & Garden (A)         25,360         26,           - Simac Tanning-Tech (A)         14,565         14,           - The Micam (fall) (A)         35,880         32,           - The Micam (spring) (A)         35,100         32,           - The Micam (spring) (A)         35,100         32,           - The Micam (spring) (A)         3,710         3,           - The ONE Milano (February) (A)         3,710         3,           - Viscom (A)         9,855         7,           - Bimu (B)         -         24,           - Wostra Convegno Expocomfort (B)         -         85,           - Simei (B)         -         31,           - Venditalia (B)         -         12,           - Xylexpo (B)         -         13,           - Lamiera (B)         13,980         -           - Lamiera (B)         16,380         -           - Tutofood powered by Cibus** (B)         59,660         -           - Vitrum (B)         8,455         -           - LTMA (M)		· ·	37,140		
- Mipel (March) (A)         4,420         4,5           - Mipel (September) (A)         4,440         4,1           - My Plant & Garden (A)         25,360         26,           - Simac Tanning-Tech (A)         14,565         14,           - The Micam (fall) (A)         35,880         32,           - The Micam (spring) (A)         35,100         32,           - The Micam (spring) (A)         35,100         32,           - The ONE Milano (February) (A)         3,710         3,5           - Wiscom (A)         9,855         7,6           - Bimu (B)         -         24,           - Mostra Convegno Expocomfort (B)         -         85,           - Simei (B)         -         31,           - Venditalia (B)         -         12,           - Xylexpo (B)         -         13,           - Expoferroviaria (B)         7,245         -           - ISSA Pulire* (B)         13,980         -           - Tudfodo powered by Cibus** (B)         59,660         -           - Vitturm (B)         8,455         -           - CPHI (M)         -         122,950			31,205		
- Mipel (September) (A)         4,440         4,           - My Plant & Garden (A)         25,360         26,           - Simac Tanning-Tech (A)         14,565         14,           - The Micam (fall) (A)         35,880         32,           - The Micam (spring) (A)         35,100         32,           - The Micam (spring) (A)         35,100         32,           - The Ne Milano (February) (A)         3,710         3,5           - Viscom (A)         9,855         7,5           - Bimu (B)         -         24,           - Mostra Convegno Expocomfort (B)         -         85,           - Simei (B)         -         31,           - Venditalia (B)         -         12,           - Xylexpo (B)         -         13,           - Expoferroviaria (B)         7,245         -           - Lamiera (B)         13,980         -           - Lamiera (B)         16,380         -           - Tutofood powered by Cibus** (B)         59,660         -           - Vitrum (B)         -         122,950			4,500		
- My Plant & Garden (A)         25,360         26,           - Simac Tanning-Tech (A)         14,565         14,           - The Micam (fall) (A)         35,880         32,           - The Micam (spring) (A)         35,100         32,           - The ONE Milano (February) (A)         35,100         32,           - The ONE Milano (February) (A)         3,710         3,5           - Viscom (A)         9,855         7,5           - Bimu (B)         -         24,           - Mostra Convegno Expocomfort (B)         -         85,           - Simei (B)         -         31,           - Venditalia (B)         -         12,           - Xylexpo (B)         -         13,           - Expoferroviaria (B)         -         13,           - Lamiera (B)         13,980         -           - Tuttofood powered by Cibus** (B)         59,660         -           - Vitrum (B)         8,455         -           - CPHI (M)         -         122,           - ITMA (M)         121,950         -			4,300		
- Simac Tanning-Tech (A)         14,565         14,           - The Micam (fall) (A)         35,880         32,           - The Micam (spring) (A)         35,100         32,           - The Micam (spring) (A)         35,100         32,           - The ONE Milano (February) (A)         3,710         3,           - Viscom (A)         9,855         7,5           - Bimu (B)         -         24,           - Mostra Convegno Expocomfort (B)         -         85,           - Simei (B)         -         31,           - Venditalia (B)         -         12,           - Xylexpo (B)         -         13,           - ISSA Pulire* (B)         13,980         -           - Lamiera (B)         18,395         -           - Tuttofood powered by Cibus** (B)         59,660         -           - Vitrum (B)         8,455         -           - CPHI (M)         -         122,950			26,775		
- The Micam (fall) (A)       35,880       32,         - The Micam (sping) (A)       35,100       32,         - The ONE Milano (February) (A)       3,710       3,2         - The ONE Milano (February) (A)       3,710       3,2         - The ONE Milano (February) (A)       9,855       7,6         - Wiscom (A)       9,855       7,6         - Bimu (B)       -       24,         - Mostra Convegno Expocomfort (B)       -       85,         - Simei (B)       -       31,         - Venditalia (B)       -       12,         - Xylexpo (B)       -       13,         - Expoferroviaria (B)       7,245       -         - ISSA Pulire* (B)       13,980       -         - Lamiera (B)       16,380       -         - Tutofood powered by Cibus** (B)       59,660       -         - Vitrum (B)       8,455       -         - CPHI (M)       -       122,950			14,795		
- The Micam (spring) (A)         35,100         32,           - The ONE Milano (February) (A)         3,710         3,5           - Viscom (A)         9,855         7,6           Birnu (B)         -         24,           - Mostra Convegno Expocomfort (B)         -         85,           - Simei (B)         -         31,           - Venditalia (B)         -         31,           - Venditalia (B)         -         12,           - Xylexpo (B)         -         13,           - Expoferroviaria (B)         7,245         -           - ISSA Pulire* (B)         13,980         -           - Lamiera (B)         16,380         -           - Tutofood powered by Cibus** (B)         59,660         -           - Vitrum (B)         8,455         -           - CPHI (M)         -         122,950			32,875		
- The ONE Milano (February) (A)         3,710         3,5           - Viscom (A)         9,855         7,6           - Bimu (B)         -         24,           - Mostra Convegno Expocomfort (B)         -         85,           - Simei (B)         -         31,           - Venditalia (B)         -         12,           - Xylexpo (B)         -         13,           - Expoferroviaria (B)         7,245         -           - ISSA Pulire* (B)         13,980         -           - Lamiera (B)         16,380         -           - Tuttofood powered by Cibus** (B)         59,660         -           - Vitrum (B)         8,455         -           - CPHI (M)         121,950         -			32,100		
- Viscom (A)         9,855         7,6           - Bimu (B)         -         24,           - Mostra Convegno Expocomfort (B)         -         85,           - Simei (B)         -         85,           - Simei (B)         -         31,           - Venditalia (B)         -         12,           - Xylexpo (B)         -         13,           - Expoferroviaria (B)         7,245         -           - ISSA Pulire* (B)         13,980         -           - Lamiera (B)         18,395         -           - Tuttofood powered by Cibus** (B)         59,660         -           - Vitrum (B)         8,455         -           - CPHI (M)         121,950         -			3,970		
- Bimu (B)         -         24,           - Mostra Convegno Expocomfort (B)         -         85,           - Simei (B)         -         31,           - Venditalia (B)         -         12,           - Xylexpo (B)         -         13,           - Expoferroviaria (B)         -         13,           - Lamiera (B)         13,980         -           - Lamiera (B)         16,380         -           - Tutofood powered by Cibus** (B)         59,660         -           - Vitrum (B)         8,455         -           - CPHI (M)         121,950         122,950			7,800		
- Mostra Convegno Expocomfort (B)         -         85,           - Simei (B)         -         31,           - Venditalia (B)         -         12,           - Xylexpo (B)         -         13,           - Expoferroviaria (B)         7,245         -           - ISSA Pulire* (B)         13,980         -           - Lamiera (B)         18,395         -           - Tutofood powered by Cibus** (B)         59,660         -           - Vitrum (B)         8,455         -           - CPHI (M)         121,950         -		,	24,375		
- Simei (B)         -         31,           - Venditalia (B)         -         12,           - Xylexpo (B)         -         13,           - Expoferroviaria (B)         7,245         -           - ISSA Pulire* (B)         13,980         -           - Lamiera (B)         18,395         -           - Tuttofood powered by Cibus** (B)         59,660         -           - Vitrum (B)         8,455         -           - CPHI (M)         -         122           - ITMA (M)         121,950         -	Expocomfort (B)		85,925		
- Venditalia (B)         -         12,           - Xylexpo (B)         -         13,           - Expoferroviaria (B)         7,245         -           - ISSA Pulire* (B)         13,980         -           - Lamiera (B)         18,395         -           - Made in Steel (B)         16,380         -           - Tuttofood powered by Cibus** (B)         59,660         -           - Vitrum (B)         8,455         -           - CPHI (M)         -         122           - ITMA (M)         121,950         -					
- Xylexpo (B)         -         13,           - Expoferroviaria (B)         7,245         13,980           - ISSA Pulire* (B)         13,980         -           - Lamiera (B)         18,395         -           - Made in Steel (B)         16,380         -           - Tuttofood powered by Cibus** (B)         59,660         -           - Vitrum (B)         8,455         -           - CPHI (M)         -         122,950			31,175		
- Expoferroviaria (B)         7,245           - ISSA Pulire* (B)         13,980           - Lamiera (B)         18,395           - Made in Steel (B)         16,380           - Tuttofood powered by Cibus** (B)         59,660           - Vitrum (B)         8,455           - CPHI (M)         -         122			12,960		
- ISSA Pulire* (B) 13,980 - Lamiera (B) 18,395 - Made in Steel (B) 16,380 - Tuttofood powered by Cibus** (B) 59,660 - Vitrum (B) 8,455 - CPHI (M) - 122,950	-		13,675		
- Lamiera (B) 18,395 - Made in Steel (B) 16,380 - Tuttofood powered by Cibus** (B) 59,660 - Vitrum (B) 8,455 - CPHI (M) - 122 - ITMA (M) 121,950	В)		-		
- Made in Steel (B)         16,380           - Tuttofood powered by Cibus** (B)         59,660           - Vitrum (B)         8,455           - CPHI (M)         -         122           - ITMA (M)         121,950         -			-		
- Tuttofood powered by Cibus** (B) 59,660 - Vitrum (B) 8,455 - CPHI (M) - 122 - ITMA (M) 121,950		,	-		
- Vitrum (B) 8,455 - CPHI (M) - 122 - ITMA (M) 121,950	,		-		
- CPHI (M) - 122 - ITMA (M) 121,950	d by Cibus** (B)	59,660	-		
- ITMA (M) 121,950		8,455	-		
		-	122,815		
		121,950	-		
- Plast (M) 48.990		48,990	-		
			1,017,145		
	bitions	,	1,212,140		

Net square meters ≽ 📀 📟 Foreign Exhibitions FY 2023 FY 2024 China - CeMAT Asia Shanghai (A) 39,410 38,520 - Chinafloor Domotex Shanghai ° (A) 69,800 67,350 - China International Fastener Show ° (A) 15,255 15,760 - China International Stainless Steel Industry Exhibition ° (A) 2,990 3,210 - Chengdu Industrial Professional Expo \*° (A) -4.000 - Chengdu International Industry Fair ° (A) 13,590 12,880 - Comvac Asia (A) 10.625 12.090 - E-Pack Tech Shanghai (A) 455 325 - GITF International Tour Guangzhou (A) 6,110 4,760 - Heavy Machinery Asia (A) 2,000 5,355 - Industrial Automation Shanghai ° (A) 33.810 31,525 - Industrial Automation Shenzen ° (A) 11,630 9,955 - Industrial Automation Robotic Show South China ° (A) 3.800 2.000 - ISEE & CEFE Beijing/Hangzhou ° (A) 9,230 10,185 - Laser Fair Shenzen (A) 7,460 5,060 - Let China Guangzhou (A) 14.895 18.340 - Metal + Metallurgy (A) 405 275 - Metalworking and CNC Mach. Tool Shanghai ° (A) 34,565 32,130 - Motor Show Chengdu ° (A) 91,085 90,415 - Northern International Logistics and Transportation Technology Expo Jinan \*° (A) 5,360 -- PTC Asia Shanghai (A) 44,380 37,735 - Wuhan Motor Show ° (A) 38,335 35,735 - Xiamen International Industry Exposition ° (A) 1,420 -- International Cold Chain Exhibition ° (A) 595 a) - ZZILE Zhengzhou (A) 5,500 a) - China Commercial Vehicle Show ° (B) 20.000 -South Africa - Cape Town Art Fair (A) 3.855 4,105 Brasil - Exposec (A) 12,430 13,625 - Fruit Attraction São Paulo \*° (A) 2,860 -- Reatech (A) 2,290 1,765 - Esquadria Show \*° (B) 1,000 -- Fisp (B) 19,900 -- Tubotech (B) 1,240 -- Wire South America (B) 1,030 -Singapore

*	The event is in its first edition.	(4)	Appus
	The event is organized in partnership	• /	= Annual = Biennial
a)	The event did not take place	( )	= Muti-year

4.470

501.240

- FIND - Design Fair Asia (A)

Total Foreign Exhibitions

Congresses	
FY 2023	FY 2024
132 events	152 events

\* The exhibition was held for the first time

\*\* Starting from 2023, Salone del Mobile, Euroluce, Workplace, Eurocucina, and Salone del Bagno exhibitions are presented in an aggregated format under I Saloni.

5.965

493.60

# Thank you



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